

## We're looking for an experienced Account Manager to join our growing agency.

This role provides a fantastic opportunity to join a dedicated team working on a key automotive account within the agency. You need to be an established Account Manager and able to hit the ground running as part of a busy, tight knit team.

### Responsibilities:

- Confidently manage the day-to-day delivery of client campaigns and manage clients and their expectations
- Understand client needs, take briefs, consult with confidence and liaise with internal agency departments and suppliers
- Represent the agency in presentations and meetings, building strong working relationships
- Add value to client relationships through an understanding of thought-the-line marketing activities & experience
- Control the financials, from quotations through to invoicing and reporting
- Ensure clients receive a superior level of customer service from the agency

### Key skills/experience:

- Have a minimum of 3 years agency experience at Account Manager level - automotive would be an advantage
- Have experience of working across the range of services that we deliver: design and print, digital and social campaigns, DM, email, web development, film and content.
- Have a clear commercial focus and a strong understanding of clients' businesses and their needs
- Have exceptional organisational and time management skills, with the ability to think on your feet
- Be process driven, with a high attention to detail
- Be intelligent with excellent interpersonal and communications skills - both written and verbal
- Be used to and capable of working to tight timescales
- Be a team player with a passion to support the agency in achieving creative and commercial success
- Be curious, enthusiastic and always willing to roll your sleeves up and learn something new

Please supply a covering letter and CV to  
Lorraine Hampson – [lorraine@denfield.co.uk](mailto:lorraine@denfield.co.uk)

